United Community Ministries Alexandria, VA

Financial Statements

June 30, 2013

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SUPPLEMENTAL INFORMATION

Brooks, Harrison Company, L.L.C.

2275 Research Boulevard, Suite 500 Rockville, Maryland 20850

INDEPENDENT AUDITORS' REPORT

To the Board of Directors United Community Ministries

We have audited the accompanying financial statements of United Community Ministries, Inc. (UCM) (a not-for-profit corporation), which comprise the statement of financial position as of June 30, 2013, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of UCM as of June 30, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of program expenses is presented for the purpose of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Brooks Harrison Company

Rockville, Maryland December 17, 2013

UNITED COMMUNITY MINISTRIES STATEMENT OF FINANCIAL POSITION FOR THE YEAR ENDED JUNE 30, 2013

ASSETS

CURRENT ASSETS	
Cash and cash equivalents	\$ 987,684
Custodial cash	29,626
Accounts receivable	2,605
Grants receivable	308,779
Prepaid expenses	1,268
Inventory	64,930
Total current assets	1,394,892
PROPERTY AND EQUIPMENT	
Furniture and equipment	208,545
Vehicles	54,681
Leasehold improvements	222,225
	485,451
Less accumulated depreciation and amortization	(380,033)
Total property and equipment	105,418
INVESTMENTS	237,744
TOTAL ASSETS	\$ 1,738,054

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES		
Accounts payable	\$	46,900
Custodial accounts payable		29,626
Accrued payroll obligations		213,308
Deferred revenue		16,196
Current maturities of capital lease payable		2,867
Current maturities of note payable		724
Total current liabilities		309,621
OTHER LIABILITIES		
Capital lease payable, less current portion		9,556
Total liabilities		319,177
NET ASSETS		
Unrestricted net assets:		
Board designated for reserve		346,753
Undesignated		798,995
Total unrestricted net assets		1,145,748
Temporarily restricted net assets		129,029
Permanently restricted net assets		144,100
Total net assets	_	1,418,877
TOTAL LIABILITIES AND NET ASSETS	\$	1,738,054

These financial statements should be read only in connection with the accompanying notes to financial statements

UNITED COMMUNITY MINISTRIES STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2013

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	
SUPPORT AND REVENUE					
Contributions	\$ 499,330	\$ 192,912	\$ -	\$ 692,242	
Foundation grants	311,777	-	-	311,777	
In-kind contributions					
Rent	287,487	-	-	287,487	
Household goods	628,158	-	-	628,158	
Food	1,789,826	-	-	1,789,826	
Special events	312,470	-	-	312,470	
Program service fees	1,310,922	-	-	1,310,922	
Government grants	1,326,558	-	-	1,326,558	
Sales	415,156	-	-	415,156	
Less: cost of goods sold	(439,200)	-	-	(439,200)	
Investment and interest income	30,681	-	-	30,681	
Other income	14,446			14,446	
Total support and revenue before	6,487,611	192,912	-	6,680,523	
net assets released from restrictions					
Net assets released from restrictions	227,992	(227,992)		<u> </u>	
Total support and revenue	6,715,603	(35,080)		6,680,523	
EXPENSES					
Program services:					
Child care	1,009,377	-	-	1,009,377	
Social Services	3,302,350	-	-	3,302,350	
Workforce development	321,035	-	-	321,035	
Housing	405,931	-	-	405,931	
Community development	528,690	-	-	528,690	
Thrift store	476,431	-	-	476,431	
Total program services	6,043,814				
Supporting services:					
Management and general	205,390	-	-	205,390	
Fundraising	403,841	-	-	403,841	
Total supporting services	609,231			609,231	
Total expenses	6,653,045			6,653,045	
CHANGE IN NET ASSETS	62,558	(35,080)	-	27,478	
NET ASSETS, BEGINNING OF YEAR	1,083,190	164,109	144,100	1,391,399	
NET ASSETS, END OF YEAR	\$1,145,748	\$ 129,029	\$ 144,100	\$1,418,877	

These financial statements should be read only in connection with the accompanying notes to financial statements

UNITED COMMUNITY MINISTRIES STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2013

	Program <u>Expense</u>	Management and General Fundraising		Total <u>Support</u>	Total <u>Expense</u>
Payroll Expenses:					
Salaries	\$1,946,233	\$ 423,540	\$ 147,500	\$ 571,040	\$ 2,517,273
Benefits	272,448	22,861	21,943	44,804	317,252
Taxes	162,897	35,935	12,505	48,440	211,337
Total Payroll Expense	2,381,578	482,336	181,948	664,284	3,045,862
Other Expenses:					
Insurance	3,828	13,473	-	13,473	17,301
Office Expense	19,897	7,585	2,658	10,243	30,140
Program Supplies	73,443	-	-	-	73,443
Advertising	2,422	11	3,135	3,146	5,568
Telephone	9,836	9,195	-	9,195	19,031
Postage	104	743	9,356	10,099	10,203
Equipment Maintenance	6,575	14,612	1,764	16,376	22,951
Printing	4,578	3,658	8,025	11,683	16,261
Travel	33,163	223	1,811	2,034	35,197
Staff Development	15,349	1,188	432	1,620	16,969
Dues	195	5,440	2,546	7,986	8,181
Employee Appreciation	379	1,473	120	1,593	1,972
Professional Fees	70,218	111,203	23,372	134,575	204,793
Equipment	8,375	-	-	-	8,375
Occupancy	424,514	109,770	21,711	131,481	555,995
Specific Assistance	2,391,982	-	-	-	2,391,982
Depreciation and Amortization	27,123	3,141	278	3,419	30,542
Activities	24,996	972	108,102	109,074	134,070
Administrative Expense	12,840	2,462	8,907	11,369	24,209
Total Other Expenses	3,129,817	285,149	192,217	477,366	3,607,183
Total Direct Expense	5,511,395	767,485	374,165	1,141,650	6,653,045
Overhead allocation	532,419	(562,095)	29,676	(532,419)	
TOTAL EXPENSE	\$6,043,814	\$ 205,390	\$ 403,841	\$ 609,231	\$ 6,653,045

These financial statements should be read only in connection with the accompanying notes to financial statements

UNITED COMMUNITY MINISTRIES STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2013

CASH FLOWS FROM OPERATING ACTIVITIES

Change in net assets	\$	27,478
Adjustments to reconcile change in net assets		
to net cash provided by operating activities:		
Depreciation		30,542
Investment Income		(23,714)
Effects of changes in operating assets and liabilities:		
Accounts and grants receivable		7,113
Prepaid expenses		4,147
Inventory		(29,506)
Deferred revenue		12,789
Accounts payable		2,760
Accrued payroll obligations		53,678
Net cash provided by operating activities	. <u></u>	85,287
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property, equipment, and improvements		(32,742)
Purchases of investments		(6,266)
Net cash used in investing activities		(39,008)
CASH FLOWS FROM FINANCING ACTIVITIES		
Capital lease payments		(2,867)
Principal payments of note payable		(4,208)
Net cash used in financing activities		(7,075)
NET INCREASE IN CASH AND CASH EQUIVALENTS		39,204
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		948,480
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	987,684
SUPPLEMENTAL CASH FLOW INFORMATION		
Interest paid	\$	196
Non-cash transactions:		
In-kind contributions received		
Rent	\$	287,487
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Store merchandise

Food

These financial statements should be read only in connection with the accompanying notes to financial statements

628,158

\$ 1,789,826

\$

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

United Community Ministries (UCM) was formed to mobilize community, individual and church resources for community service on July 31, 1969. The area to be served in Fairfax County is known as "South County." Special emphasis is placed on the area bounded by the west bank of the Potomac River, the north boundary of Fort Belvoir, Telegraph Road and I-95 (Beltway). UCM intervenes in crises involving housing, financial, nutritional, medical and transportation needs. Families, as well as individuals, are assisted through direct services, counseling, job training and referral or any combination of these. Direct services include food, clothing, money, furniture, emergency housing, medical care and transportation. The major sources of income for UCM are government agencies, contributions, thrift store sales, United Way contributions, and child care fees.

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles, which require UCM to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Revenue Recognition

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Donated non-cash assets are recognized as contribution revenue at their estimated fair market value on the date of donation.

Unconditional promises to give are recorded in the year made. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at their estimated future cash flows.

Donated Assistance Items

UCM receives contributed food, clothing, and household items that are used in its various client assistance programs. Clothing, household items, and cars not given directly as client assistance are sold in the thrift store to provide operating funds. The donations are recorded as inventory, revenue, and expense at their estimated market value on the date of donation.

Estimates

Management uses estimates and assumptions in preparing these financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Cash and Cash Equivalents

For purposes of the statement of cash flows UCM considers all cash and unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Accounts Receivable

Accounts receivable are uncollaterized obligations that consist primarily of amounts due for daycare fees. Payments of accounts receivable are applied to the specific invoices identified on the remittance advice or, if unspecified, to the earliest unpaid invoice.

The carrying amount of accounts receivable is reduced by a valuation allowance that reflects management's best estimate of amounts that will not be collected. The allowance for uncollectible accounts is based on management's assessment of the collectibility of specific accounts, aging of the receivable, and historical collection experience of UCM. All accounts or portions thereof deemed to be uncollectible are written off to the allowance.

Contributions Receivable

Contributions receivable consist of unconditional promises to give, primarily from community payroll campaigns, that are expected to be collected within one year, and are recorded at their net realizable value. Conditional promises to give are not included as support until the conditions are substantially met.

The carrying amount of contributions receivable is reduced by a valuation allowance that reflects management's best estimate of amounts that will not be collected. The allowance for uncollectible accounts is based on management's assessment of their ability to collect specific accounts, aging of the receivable, and the historical collection experience of UCM. All accounts or portions thereof deemed to be uncollectible are written off to the allowance.

Grants Receivable

Grants receivable consists of amounts due from various governmental agencies resulting from allowable expenditures incurred, which have not been recovered from the grantor agencies as of the end of the fiscal year. Management considers all grants receivable to be fully collectible; therefore, no allowance for doubtful grants receivable accounts has been established.

Inventory

Inventory consists primarily of thrift store merchandise and food on hand at June 30, 2013, received as inkind contributions. Donated inventory is valued at estimated fair market value based on historical data and current market conditions.

Property and Equipment

Property and equipment costing in excess of \$1,000 are recorded at cost, or if donated, the fair value at the time of donation. Depreciation is calculated using the straight-line method over the estimated useful lives of the respective assets (ranging from five to thirty years). Leasehold improvements are amortized over the life of the lease.

Investments

Investments consist of mutual funds and are presented in the financial statements at quoted fair values with changes in the fair value that are reflected in revenue currently. Interest, dividends and realized gains and losses are recorded as revenue when earned.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs supporting services benefited.

Income Taxes

UCM is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to UCM's tax-exempt purpose is subject to taxation as unrelated business income. In addition, UCM qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2). The Commonwealth of Virginia and the County of Fairfax impose no income taxes on UCM. No provision for income taxes is reflected in the statement of financial position as UCM did not have a tax liability for the fiscal year ended June 30, 2013.

Advertising Costs

Advertising costs are expensed as incurred.

Subsequent Events

The Organization has evaluated subsequent events through December 17, 2013, the date which the financial statements were available to be issued.

NOTE 2 – INVESTMENTS

Investments consist of mutual funds recorded at their fair market value, based on unadjusted quoted prices for identical investments in active markets in accordance with generally accepted accounting principles.

Investment return is summarized below and is classified as unrestricted revenue in the statement of activities.

Interest and dividends Realized and Unrealized gains	\$	6,967 23,714
Total	<u>\$</u>	30,681

Mutual fund investments are not insured by the FDIC.

NOTE 3 - NOTE PAYABLE AND LINE OF CREDIT

On August 30, 2010, UCM entered into a three-year loan agreement with a bank for \$12,000 for the purchase of a vehicle used in its program services. The note bears interest at a rate of 6.25% per annum and is secured by the vehicle. A payment of \$728 is due in 2014.

UCM has a line of credit with a bank in the amount of \$300,000, available through October 19, 2015. UCM is charged interest at the rate of 5% of the outstanding balance. No balance was outstanding as of June 30, 2013, and no amounts were drawn on the line of credit during the year then ended.

NOTE 4 – TEMPORARILY RESTRICTED NET ASSETS

Contributions are received to support donor specified programs and activities of UCM. The funds are expended for the purposes designated. Additional expenditures to maintain these programs are covered by unrestricted resources. Temporarily restricted net assets are restricted for the following purposes as of June 30, 2013:

Purpose	Amount
BEL Center	\$ 16,027
Basic Needs	38,632
Journeys	45,460
CHRP	15,515
Sacramento	4,296
Creekside	3,325
Employment assistance	5,774
Total	<u>\$ 129,029</u>

NOTE 5 – PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets represent the principal amount of gifts and bequests accepted with the donor stipulation that the principal be maintained intact in perpetuity with only the income to be utilized. The income derived from these assets is unrestricted and is used for general operations.

NOTE 6 – FINANCIAL INSTRUMENTS

Financial instruments, which potentially subject UCM to concentration of credit risk, include cash and cash equivalents and investments. It is UCM's practice to place its cash and cash equivalents and investments in high credit quality institutions to mitigate this risk.

NOTE 7 – EMPLOYEE RETIREMENT PLAN

UCM maintains a 403(b) plan. Employees over 21 are eligible after the completion of one year of service. UCM may match a percentage of the employees' contributions on an annual basis. Employees are fully vested in all amounts in their account. The employer cost of the plan for the year ended June 30, 2013, was \$25,015.

NOTE 8 – LEASES

Office

UCM rents office space from Fairfax County under an annual license agreement at no cost. The county also pays the utilities and real estate taxes. The estimated value of the donated facility, based on comparable local rentals of \$195,625 is included as revenue and expense in the statement of activities.

Daycare

UCM leases space in a local high school for daycare operations at a below-market rate. The lease renews annually on September 1. The lease has been renewed through June 30, 2014, and requires monthly payments of \$2,327. The difference of \$72,901, between the lease and estimated market rate, is recorded as in-kind rent, and rent expense, in the accompanying financial statements.

Thrift Store

UCM leases space for its thrift store and operations under a five-year lease commencing on June 1, 2009 and ending May 31, 2014. Monthly lease payments of \$14,536 are required under the lease, and include common area maintenance fees and real estate taxes that are subject to adjustment for actual costs.

Work Center

UCM leases space for its work center operations under a five-year lease commencing on February 1, 2014 and ending January 31, 2019. Monthly lease payments of \$2,100 are required during the first year under the lease, escalating to \$2,364 in the final year, and include common area maintenance fees and real estate taxes that are subject to adjustment for actual costs.

Equipment

UCM leases office equipment under various operating leases. Future minimum lease payments under these leases total \$16,099 and are due in monthly payments of \$309 through 2017.

In October 2011, UCM entered into a 6-year capital lease agreement for telephone equipment requiring monthly payments of \$310. The book value of the equipment at June 30, 2013 was \$13,548, with remaining payments of \$16,409.

Rent expense for the year ended June 30, 2013 was \$424,514, including the in-kind rent of \$287,487.

Future minimum payments under the above leases are as follows:

2014	\$ 174,108
2015	29,227
2016	29,993
2017	30,783
2018	28,812
Thereafter	 16,548
Total minimum payments	\$ 309,471

NOTE 9 – CONCENTRATIONS

UCM is heavily dependent upon government grants for its operations. If government funding were reduced or eliminated, it might be necessary to curtail or eliminate a portion of its program services.

SUPPLEMENTAL INFORMATION

UNITED COMMUNITY MINISTRIES SCHEDULE OF PROGRAM EXPENSES FOR THE YEAR ENDED JUNE 30, 2013

	Child	Social	Workforce		Community	Thrift	
	Care	Services	Development	Housing	Development	Store	Total
Payroll Expense:							
Salaries	\$ 473,010	\$ 665,855	\$ 161,710	\$ 173,581	\$ 299,075	\$ 173,002	\$ 1,946,233
Benefits	65,884	94,214	22,469	23,894	41,976	24,011	272,448
Taxes	39,418	55,867	13,614	14,538	24,988	14,472	162,897
Total Payroll Expense	578,312	815,936	197,793	212,013	366,039	211,485	2,381,578
Other Expenses:							
Insurance	708	1,560	-	-	-	1,560	3,828
Office Expense	2,973	457	4,188	355	6,254	5,670	19,897
Program Supplies	71,528	1,482	-	-	433	-	73,443
Advertising	919	120	410	70	310	593	2,422
Telephone	1,061	2,500	1,866	648	1,937	1,824	9,836
Postage	14	21	-	66	-	3	104
Equipment Maintenance	4,463	-	42	84	-	1,986	6,575
Printing	250	1,930	518	329	1,100	451	4,578
Travel	140	23,334	395	3,637	1,418	4,239	33,163
Staff Development	7,674	4,014	864	938	1,766	93	15,349
Dues	-	-	-	-	195	-	195
Employee Appreciation	379	-	-	-	-	-	379
Professional Fees	62,804	5,431	796	133	883	171	70,218
Equipment	2,690	1,289	298	644	3,454	-	8,375
Occupancy	102,123	70,118	57,982	6,483	26,707	161,101	424,514
Specific Assistance	177	2,190,064	11,529	149,235	40,977	-	2,391,982
Interest	-	-	-	-	-	-	-
Depreciation	501	7,867	3,930	-	64	14,761	27,123
Activities	1,820	210	89	-	22,877	-	24,996
Administrative Expense	6,988		42		-	5,810	12,840
Total Other Expense	267,212	2,310,397	82,949	162,622	108,375	198,262	3,129,817
Total Direct Expense	845,524	3,126,333	280,742	374,635	474,414	409,747	5,511,395
Overhead Allocations	163,853	176,017	40,293	31,296	54,276	66,684	532,419
TOTAL EXPENSE	\$ 1,009,377	\$ 3,302,350	\$ 321,035	\$ 405,931	\$ 528,690	\$ 476,431	\$ 6,043,814

See Independent Auditors' Report